

Eagle Point™ Customer Transition Program

Frequently Asked Questions for Customers

The Eagle Point™ Customer Transition Program is a joint Autodesk and Eagle Point program that provides a path from Eagle Point 2D civil engineering design & drafting software to AutoCAD® Civil and/or AutoCAD® Civil 3D® software to support Building Information Modeling (BIM) workflows.

For over 25 years, Eagle Point has been providing civil engineers and surveyors with quality, process based engineering design software. Eagle Point has a longstanding relationship with Autodesk and AutoCAD as the platform for their Civil Engineering desktop engineering products. Autodesk and Eagle Point are now extending this relationship to the Civil 3D platform, with tools such as Eagle Point's Pinnacle Series™ Task Navigator™, LandSketch™ Series, Data Reduction, and other focused civil engineering and surveying solutions.

To assist customers in the transition, Eagle Point is offering customers a free copy of Pinnacle Series™ Process Mapper™ software with the purchase of Task Navigator™ software, representing a savings of \$2,500*, off of the published price list. Pinnacle Series integrates with AutoCAD Civil or AutoCAD Civil 3D, and allows organizations to define, publish, and monitor every day workflow processes. Included with the Task Navigator for Civil 3D are 15 preloaded processes to aid customers in the transition to AutoCAD Civil or AutoCAD Civil 3D.

* Offer is made independently by Eagle Point, and is subject to change at their discretion. Autodesk is not responsible for any and all changes to this offer, including cancellation of the program.

Offer Details

1. What is the Eagle Point Customer Transition Program?

Beginning November 1, 2009 through October 15, 2010 Eagle Point customers with qualifying, licensed commercial versions of civil engineering and surveying products may be eligible to receive a discount on migrations to AutoCAD Civil and/or AutoCAD Civil 3D licenses.

Pricing varies depending on the products and versions customers are migrating from. Customers must meet eligibility requirements, and provide proof of purchase for both Eagle Point software and Autodesk software, if applicable.

For a complete review of eligibility requirements see the section titled 'Eligibility Requirements' below.



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2. What is the pricing for the Eagle Point Customer Transition Program?

The Eagle Point Customer Transition Program pricing during the promo period outlined in the table below:

Transition Path	MSRP	MSRP	MSRP	MSRP
	Nov 1, 09 Jan 15, 10	Jan 16, 10 Apr 18, 10	Apr 19, 10 July 18, 10	July 19, 10 Oct 17, 10
Migration from Eagle Point/AutoCAD or Map 3D 2007- 2010	Save up to 45%	Save up to 31%	Save up to 20%	Save up to 12%
AutoCAD Civil 2010	\$895	\$1,095	\$1,995	\$2,195
AutoCAD Civil 3D 2010	\$2,295	\$2,895	\$3,195	\$3,595
Migration from Eagle Point/AutoCAD or Map Legacy	Save up to 62%	Save up to 51%	Save up to 45%	Save up to 30%
AutoCAD Civil 2010	\$1,895	\$2,495	\$2,795	\$3,495
AutoCAD Civil 3D 2010	\$2,995	\$3,895	\$4,395	\$5,395
Migration from Eagle Point Competitive Trade Up	Save up to 51%	Save up to 41%	Save up to 30%	Save up to 20%
AutoCAD Civil 2010	\$2,495	\$2,995	\$3,495	\$3,995
AutoCAD Civil 3D 2010	\$3,895	\$4,695	\$5,595	\$6,295

Please contact your Autodesk Partner for more pricing details.

3. Why is Autodesk partnering with Eagle Point to support this program?

Autodesk and Eagle Point offer complementary products and services that help customers migrate to BIM tools to dramatically improve work processes.

AutoCAD® Civil 3D® civil engineering software uses BIM to help civil engineering project teams evaluate more what-if scenarios earlier in the design process and get transportation, land development, and environmental projects done faster and more efficiently.

Eagle Point Task Navigator ships with a catalog of processes encompassing surveying, grading, roadway design, pipe layout and plan set preparation to help shorten your AutoCAD Civil 3D learning curve. Links to the right commands are contained within the instructional text so you can quickly get up to speed on the new 3D modeling workflows.

4. Is Eagle Point’s Desktop Engineering, Desktop Surveying, or Desktop Hydraulics and Hydrology software being discontinued?

Eagle Point is planning to retire its civil engineering and surveying products, but is planning to provide three additional releases through 2012 to provide customers ample time to plan for a transition and maintain active projects.

Additional information about Eagle Point’s product plans can be found on their website at www.eaglepoint.com/transition.



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5. Can the Eagle Point Customer Transition Program be combined with other offers from Autodesk?

No, the Eagle Point Customer Transition Program cannot be combined with other Autodesk offers. Customers may take advantage of any separate offers made available by Eagle Point or Autodesk Partners.

6. Are network licenses available under this program?

Customers purchasing Eagle Point Customer Transition Program paths that include an existing AutoCAD or AutoCAD Map 3D will be fulfilled with a license type consistent with their original product. For example, customers migrating from an AutoCAD 2009 Single User License with Eagle Point Desktop Hydrology will be fulfilled with a Single User License of AutoCAD Civil or AutoCAD Civil 3D software.

Only Single User Licenses are available for the Legacy and competitive trade up purchase paths.

Customers that are fulfilled with Single User Licenses may elect to purchase Network License Activation to use their licenses in a network environment

Eligibility Requirements

7. Who is eligible to purchase the Eagle Point Customer Transition Program products?

The Eagle Point Customer Transition Program pricing is currently available to all US and Canadian commercial customers and all US government customers.

Promotional pricing is not available for educational accounts or for Canadian Government accounts purchasing through DISO, and is not available outside the United States or Canada.

8. What are the eligibility requirements to participate in the Eagle Point Customer Transition Program?

Customers must meet certain eligibility requirements for the Eagle Point Customer Transition Program and pricing:

- Customers purchasing the following paths must provide proof of purchase of both AutoCAD® or AutoCAD® Map 3D and Eagle Point licenses:
 - AutoCAD Civil 3D 2010 Migration from Eagle Point/AutoCAD or Map 2007-2010
 - AutoCAD Civil 2010 Migration from Eagle Point/AutoCAD or Map 2007-2010
 - AutoCAD Civil 3D 2010 Migration from Eagle Point/AutoCAD or Map Legacy
 - AutoCAD Civil 2010 Migration from Eagle Point/AutoCAD or Map Legacy

Purchase is limited to one new AutoCAD Civil or AutoCAD Civil 3D license per qualifying Eagle Point product AND AutoCAD or AutoCAD Map 3D license. Qualifying Eagle Point products are defined below.

- Customers purchasing the following paths must provide only proof of purchase for Eagle Point licenses:
 - AutoCAD Civil 3D 2010 Migration from Eagle Point w/o AutoCAD or Map
 - AutoCAD Civil 2010 Migration from Eagle Point w/o AutoCAD or Map

Program is limited to one new AutoCAD Civil or AutoCAD Civil 3D license per qualifying Eagle Point product. Qualifying Eagle Point products are defined below.



9. What constitutes proof of purchase for AutoCAD and/or AutoCAD Map 3D software licenses?

Customers that need to meet proof of purchase for Autodesk licenses will need to provide a commercial license serial number that is eligible for upgrade, using standard ordering processes associated with Autodesk upgrades, cross-grades, and Legacy programs.

10. What Eagle Point products qualify for this promotional pricing?

Eagle Point products that qualify for this offer include the following:

- RoadCalc
- COGO
- Surface Modeling
- Hydraulics & Hydrology (Storm/Sanitary Sewers, Watershed Modeling)

11. What constitutes proof of purchase for Eagle Point products?

Participating Partners transacting with this promotion must collect proof of purchase for each Eagle Point software license that is a qualifying product under this program.

Acceptable forms of proof of purchase for this program include:

- A photocopy of the original purchase invoice including a qualifying product
- OR**
- The end-user customer's Eagle Point account number AND a photocopy of the manual cover to one of the qualifying products.

Customers having difficulty locating these materials may contact Eagle Point to receive a reprint of the original invoice.

12. Is Autodesk® Subscription required to receive the promotional pricing in this offer?

Autodesk Subscription is not included or required in the Eagle Point Customer Transition Program, but is highly recommended. Subscription benefits include:

- Software upgrades and exclusive product downloads
- Access to training and learning materials
- One-on-one online product support with technology experts
- Exclusive license terms on any Autodesk® products under contract
- A wide range of resources to help you stay competitive

Migration Resources

13. What migration resources are available to customers migrating from Eagle Point to AutoCAD Civil 3D software?

Autodesk has provided a number of resources which customers migrating from Eagle Point may find valuable, including:

- **Eagle Point Task Navigator:** Eagle Point is providing customers a free copy of Pinnacle Series Process Mapper software with the purchase of a seat of Task Navigator for Civil 3D – representing a savings of \$2,500* off of the published price list (see in-box card for details). Included with the Task Navigator for Civil 3D are 15 preloaded processes to aid in the transition to AutoCAD Civil or AutoCAD Civil 3D software.
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- **Getting Started Guide:** The AutoCAD Civil 3D 2010 Getting Started Guide introduces you to AutoCAD Civil 3D and provides hands-on experience using



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sample data included on the product media. It also contains descriptions of the most significant concepts and features and provides a quick tour of the user interface.

- **Tutorials:** The AutoCAD Civil 3D tutorials offer an in-depth guided tour of major features, using realistic engineering drawings and data. For thorough understanding of AutoCAD Civil 3D it is recommended that you explore the tutorials after you have read through the conceptual information provided in the Getting Started Guide. The tutorials and sample data sets are included on the product media.
- **Autodesk Training Guides:** Contact your Autodesk Authorized Reseller or Eagle Point for a variety of instructor-led training classes supported by quality training materials.

About Eagle Point Task Navigator

14. What is Eagle Point Task Navigator?

Eagle Point Task Navigator for Civil 3D provides step-by-step instructions, executable links to commands, and the ability to record the completion of a task, all within a seamless integration with the AutoCAD Civil 3D environment.

Included in the product is a catalog of processes encompassing surveying, grading, roadway design, pipe layout and plan set preparation to help shorten your Civil 3D learning curve. Links to the right commands are contained within the instructional text so you can quickly get up to speed on the new 3D modeling workflows.

For more information on Task Navigator, please visit www.eaglepoint.com/transition.

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